

# Home ReSource 2012 Annual Report



reduce

# Message from the Executive Director

**Provide** *prō-vidē* [ prō-vid ] - transitive verb, to supply somebody with something, or be a source of something needed or wanted by somebody, to make something available to somebody. intransitive verb, to supply the material means of support for somebody.

**Synonyms:** give, present, endow, grant, impart, bestow, furnish, offer, supply, make available, deliver, look after, keep, prepare, arrange, plan, support.

This coming June, Home ReSource will celebrate our 10th anniversary. Ten years of unloading unwanted building materials out of Subarus, ten years of loading treasures into Subarus. Along the way there were a few sleepless nights as we wondered if we could keep going. There were even more days that we wondered where we would put all the stuff. But whenever we had doubts, someone would come along, with something. An item that needed a place to go and soon enough someone came along who needed it. This concept of reuse is really quite simple, but it manifests in fascinating ways. Reuse transforms everyday items in ways you never would have imagined. A common item comes in to our store, like a filing cabinet, and when it leaves it is going to become a four story flower pot. I keep thinking we've heard and seen it all, but we haven't. We, and you, are only limited by our imaginations and Home ReSource merely provides you the opportunity to do something with these things.

They say, "Home is where the heart is." I have had a few homes in my life: Oregon, Colorado, Wyoming, and now Montana for the last 13 years. And come this June my family and I will be moving again. We know we will find community and belonging in our new home, and our hearts will grow roots there, but a piece of our hearts will also be here in Missoula, with all of you that have provided us so much. Thank you for supporting and caring for the community around you and thank you for all you have done for Home ReSource.

Respectfully,

Lauren Varney

# rebuild

# resource.org



# Store

With 2013 already off to a roaring start, let's reflect on what an amazingly productive year we had in 2012. We generated the highest annual sales in Home ReSource's ten year history. It was a result of increased organization, surges in inventory coming in from Deconstruction projects, assistance from a variety of work programs, and new faces in the store everyday. We moved mountains of lumber. The majority came from the Missoula Mercantile Deconstruction project, but we also continue to offer local, sustainably harvested Bad Goat Wood Products and locally reclaimed lumber from Heritage Timber. We also introduced new products from GreenCrete, a local company that manufactures pavers with recycled glass.

Along with the day to day work that goes on in the store, moving cabinets, loading doors, sorting hardware, we continued to make many large and small improvements to the functionality of the space. We constructed storage bins for our inventory of ducting and stove pipe and replaced our inefficient and deteriorating garage door with an insulated one. By reassessing our recycling process and reorganizing and modifying our bins for faster turnaround at the recycling center, we exceeded store recycling projections. We began a faucet testing and repairing program and reorganized the paint shed, certifying and labeling every can. Staff and work program participants also participated in a variety of trainings, increasing practical skills and knowledge. With a dedicated staff and an army of work program participants and volunteers, things move fast around here. We push our mission forward, and we continue to provide people with materials, opportunities, and inspiration.



## Deconstruction

Downtown Missoula is rich in history, and if you get a chance to look at some of the old pictures of the downtown area, you realize that those old western towns with wooden board walks and dirt streets teeming with cars and horses alike weren't just scenery in a spaghetti western, they were reality. The Missoula Mercantile Building certainly plays a prominent role in the story of our downtown. It is also the place where Lauren's grandmother, Annabelle McGeorge, had her first job. This summer Home ReSource took part in a historic project that included the demolition and salvage of the interior of the old building. The "Merc" as some call it, had seen many remodels over the years, so finding some of the more historic pieces took some digging. Buried behind layers of sheetrock and 2x4s there were old oak banisters and fir flooring. In the basement, underneath old pine floorboards, the crew found bottles of early tinctures and square head nails. Much of the historic elements stayed put, and that is a good thing as it helps retain the building's historic nature, but literally tons of the other materials were salvaged and were able to make their way into hundreds of Montana homes. This project was just one of many our Deconstruction crew was a part of last year, but it really brought home the connections we have with our surroundings and how Home Resource just keeps those connections going.

[www.homerestore.com](http://www.homerestore.com)

# Programs

2012 was a year of growth for Home ReSource work programs. These programs provide on-the-job training to underserved populations facing economic challenges. Great strides were made in the structure and effectiveness of the programs through the work of Home ReSource's first Americorp VISTA member, Hannah Kooistra. Hannah works to strengthen existing partnerships and forge new relationships with local agencies who serve clients with barriers-to-employment. Program participants currently enrolled in the program include seniors, at-risk youth, veterans, those who were formerly incarcerated, and individuals with disabilities. Through exposure to reuse and processing strategies, hands-on building projects, and customer service, participants graduate the program prepared to meet the needs of employers engaged in the rising green building trade.

In the past year four individuals who completed 3-6 months of vocational training at Home ReSource have found gainful employment. Program participant Chris Moles of Missoula was referred to Home ReSource through an agency that offers a temporary work opportunity while permanent employment or educational advancement is sought. Three months of work experience and a positive reference led Chris to secure permanent employment as a maintenance manager for a local low income housing complex.

The success of these programs is felt mutually as we begin to enrich our community through inclusive environmental education opportunities. By creating pathways to high quality, living wage employment and encouraging a culture of reuse, Home ReSource continues the mission of promoting a more sustainable and vibrant local economy.



# Education

In 2012 Home ReSource hosted 176 students and 24 classes through our adult education programs. Class topics covered electrical, plumbing, drywall, tile, door rehabilitation and rehanging, basic and intermediate woodworking, and house framing options—the most common questions we encounter from our customers.



We currently have three part-time employees and five work training program participants rehabilitating cabinets, furniture, faucets, and light fixtures, as well as producing new products made from salvaged materials.

Additionally, we work with Willard Alternative High School to host several woodworking classes each year. The school lacks industrial arts facilities; thus, our partnership allows Willard teachers to expand their curriculum offerings. Students experience new opportunities for green building industry career pursuits, and Home ReSource diversifies our positive impacts in the Missoula community. The students used local, sustainably harvested wood to build a picnic bench for public use near the school grounds and built bird houses for native species. We believe exposing adolescents to a combination of reuse/ecological concepts and practical skills will better prepare them to pursue new approaches to solve the challenges our society faces.

# Events

Thanks so much to everyone who participated in Spontaneous Construction 2013 and the Benefit Auction.

Over the course of the six hour contest, we were pleased to see contestants use every kind of building materials from our store to create their awesome creations. The resulting outdoor dining tables, bathroom vanities, greenhouses, a block printing press, scary sculptures, lamps, and tables were all quite amazing, and greatly added to our Benefit Auction. To fill out the contest day, we were helped enormously by the educational demonstrations from local nonprofits and businesses, as well as by the never-ending supply of delicious food from several local vendors. At the end of the day, it felt quite rewarding to give all the contest participants prizes for their efforts, passing along the generosity provided by many local businesses. As night fell we enjoyed live music by the local bands Soul City Brass Band and The Best Westerns, and even the most staid got funky on the dancefloor. It was the best year yet for our signature event, and we'll have even more fun next year.

The "local celebrity" judges selected the ten best pieces from Spontaneous Construction for our Benefit Auction, which took place at The DoubleTree on October 19th. Amidst a tremendous outpouring of community support, there were speeches aplenty, the structured chaos of live auction bidding wars overseen by a gracious and professional auctioneer, a competitive silent auction, and the satisfactory mms and ahhs of delicious hors d'oeuvres, catered dinner, and local beer and wine. Altogether, the Benefit Auction reaffirmed our sense that we live in a bountiful, interdependent community in which everyone provides for each other.



# Financial Report

Home ReSource primarily earns its income through the sale of building materials and through the activities of Deconstruction. However, HR also provides materials at no cost to many other organizations, schools, and individuals, as well as providing work and skills training opportunities to dozens of individuals and students.

Our education and training efforts often need supplemental income through grants and donations from the community. If you would like to contribute, Home Resource gratefully accepts cash, checks, and securities. Credit card donations can be made online at [www.homesresource.org](http://www.homesresource.org), or by calling 541-8301. Gifts can also be sent to Home ReSource at 1515 Wyoming Street, Suite 100, Missoula, MT 59801.

Your tax-deductible donation funds our work in job and job skills creation, and our materials giving program. If you wish to direct your gift to a specific area, please let us know.

## Activities

### Revenues

Store sales	545,477
Deconstruction fees	144,074
Program Income	13,537
Grants and contributions	41,747
<b>Total revenues</b>	<b>\$ 744,835</b>

### Expenses

Store operations	\$431,862
Deconstruction	\$159,247
Education/Training	\$41,059
Fundraising & events	\$37,433
<b>Total expenses</b>	<b>\$ 669,601</b>



reuse

# Thank You

Home ReSource would like to thank the following businesses, foundations, and individuals:

Kathy Abarr, Access Lock & Safe, Advertiser Printing Inc., Allied Waste Services, Marci Anderson, Arrowleaf Construction, Bad Goat Lumber LLC., Bayern Brewery, Beaudette Consulting Engineers, Bernice's Bakery, Betty's Divine, Biga Pizza, Big Sky Brewing, Bitterroot Flower Shop, Black Coffee Roasting Company, Blackfoot Telecommunications, Boom Swagger, Bridge Pizza, Butterfly Herbs, Butterfly Properties LLC, Caffe Dolce, Cedar Mountain Software, Circle Square Second Hand, Clark Fork Organics, College Radio 89.9 KBGA, Ear Candy Music, Edge of the World, Energetechs, Experience Works, FedEx Kinko's, Fran's Second Hand Store, Julia Galloway, The Good Food Store, Grant Creek Excavating, GWEB, HB Enterprises, Hellgate Cyclery, Heritage Timber, Hide and Sole, The Hob Nob, Homeword, House, Kristy Johnston, Scott Jones, Glenn Kreisel, The Missoula Independent, JCCS, JKL Electric, Kia Liszak, Loken Builders, Macon Supply, MacArthur Means & Wells, Jason Mergenthaler, Meyer Shaffer and Stepans PLLP, Missoula Art Museum, Missoula Federal Credit Union, Missoula Community Food Co-op, Montana Radio Co., Monte Dolack Gallery, Mountain Press, Northwestern Energy, Pat McCormick Properties 2000, Steve Nelson, Josh Quick, Pierce Flooring, Philly West, Piece of Mind, Pink Grizzly, Portico Realty, Powder Coating of Montana, Lindsey Richards, Tom Roberts, Shakespeare and Company, Andy Smetanka, Soul City Brass Band, Tim Stone, JR Strand, Stringed Instrument Division, Swanson foundation, Sweet Pea Sewer & Septic, The Double Tree Missoula, The Runner's Edge, TownSquare Media, Dr. Vicki Watson, We Trade Network, Rick Wishcamper, Keith Yale.

Printing provided by:  
**alphagraphics**  
increase your reach

## Staff

---

Lauren Varney, Executive Director  
Simon Detar, Store Manager  
Dusty Hutchins, Programs Coordinator  
Abe Coley, Outreach Coordinator  
Leah McBreairty, Bookkeeper  
Jason Nuckolls, Deconstruction  
Greg Zugay, Merchandising  
Hannah Kooistra, AmeriCorps VISTA

Evan Smith, Store Staff  
Brody Klemer, Store Staff  
Bob Whitney, Store Staff  
Charles Robinson, Store Staff  
Mike Michell, Store Staff  
Johnnie Harmon, Store Staff  
Paul Hill, Store Staff  
Jim Willett, Store Staff

Steve Nelson, Store Staff  
Yvonne Sorovacu, Store Staff  
Mac McGregor, Store Staff  
Eli Roberts, Store Staff  
Mike Doerner, Store Staff  
Brian Wolff, Store Staff  
Tom Maestas, Store Staff  
Dustin Whealon, Deconstruction

## Board

---

David Schmetterling, President  
Nicole Marshall, VP  
Kent Swift, Treasurer  
Kate Kuykendal, Secretary

Brian Derry, Member  
Damian Mast, Member  
Scot Herries, Member  
Heather McMilin, Member

Maria Chesnut, Member  
Levi McFadden, Member  
Michael Settevendemie, Member



# Home ReSource

A Building Materials Re-Use Center

1515 Wyoming, STE 100, Missoula, MT 59801 | (406) 541-8300 | [www.homesource.org](http://www.homesource.org)

reuse

rebuild

resource.org